

# DevOps for SAP Pre-sales/Solution Specialist – Basis Technologies International

As a market leader in agile and DevOps for SAP, demand for our products continues to grow. That means we need more colleagues to help us spread the word.

We're looking for a new DevOps evangelist to join our pre-sales/consulting team. If you want to join a fast growing, dynamic business, have the chance to travel and are interested in helping customers on their journey to faster, safer, more agile delivery of change in their SAP environments, then read on.

## The role:

The role of our 'DevOps Solution Specialist' is extremely varied, best suited to someone with a 'sleeves rolled up' mentality, an appetite for multi-tasking, team working and the drive to get involved.

Our team is highly customer-focused. A critical pre-sales contributor to the overall sales process, you'll work hand-in-hand with the wider sales team, supporting efforts to understand customer needs and explaining how our software can solve their problems. You will also be responsible for technical implementation of our DevOps Toolset for SAP.

Working with customer representatives at many different levels, you will need to be comfortable with both technical subject matter and the 'bigger picture' business issues that drive change.

We're a global business so expect regular travel, within Europe, North America and Asia Pacific.

## Key responsibilities:

- ∴ Act as an evangelist for, and promoter of, agile and DevOps within the SAP community
- ∴ Deliver education on the topic of agile and DevOps, and their application to SAP
- ∴ Deliver pre-sales product demonstrations
- ∴ Plan and manage technical implementation of software at new customer sites
- ∴ Plan and manage software upgrades, configuration and adjustment at existing customer sites
- ∴ Deliver best-practice advice on SAP tooling and process set up (both pre- and post-sale)
- ∴ Act as subject matter expert on the use and configuration of the DevOps Toolset across a variety of business scenarios

## What we're looking for:

The ideal candidate will have at least 3 of years of SAP experience, preferably in a technical area, but will certainly be a highly motivated self-starter, with plenty of enthusiasm and a willingness to learn. Attitude and aptitude are more important than specific technical experience.

Crucially, we're looking for an individual with a passion for challenging the status quo and the vision to see that the world of SAP is changing fast.

Our clients cover a range of different industries and are located throughout the world, so travel (sometimes at short notice) is an integral part of the role. The right individual must be flexible and able to manage their time effectively.

Confidence, the ability to influence others and excellent communication skills are all a must.

A summary of the skills and attributes that we'll be looking for goes something like this:

1. Excellent customer facing and communication skills
2. A passion and interest in developing a career in Agile, DevOps and CI/CD
3. A good understanding of the fundamentals of SAP (minimum of 2-3 years' experience)
4. Works well under pressure, and comfortable working alone when necessary
5. Good problem solving skills
6. Confident, highly motivated, self-starter
7. Ability to influence others
8. Good presentation skills and the ability to speak to large groups
9. Ability to empathise with client issues
10. Quick learner – technical as well as business knowledge
11. Willing to travel, sometimes at short notice
12. Flexibility – work schedule involves weekend and evening work
13. Ability to communicate at a technical as well as business level
14. Ability to simplify complex problems and suggest possible solutions
15. Good MS office skills

## What we offer:

- ∴ The chance to join a market leading, vibrant technology business that is growing rapidly
- ∴ Working with some of the most innovative clients and partners in the world
- ∴ Very competitive salary package and annual bonus
- ∴ Company pension scheme

- :· Private healthcare
- :· 25+ days holiday per year
- :· Comprehensive training and on-going support to help you achieve your professional goals
- :· Fantastic West London office location/Flexible North American location
- :· The role is UK and/or US based
- :· Flexible working arrangements